

# "Professionals for real estate market: challenges in practice and education"

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### Scope:

•growing number of property transactions
•lack of real estate agents possessing relevant and up-to-date skills
•real property transactions become more complex as well as frequently run across the national borders
•demand to adjust relevant education for the future needs of the practice

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### Introduction:



Identification of correspondence between existing practice and university training of real estate market's professional in Russia

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### Skills:



- land management
  - surveying (measurements)
  - transfer of rights
    - title registration
- maintenance of the land information system

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Background	Private companies	State authorities
Law	24 %	26 %
Engineering	7.5 %	32 %
Cadastre	12 %	13 %
Economy	11,5 %	8 %
Other	9 %	19%
None	36 %	2 %

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# Strategic goals:

Capacity building of existing and future curriculum in line with:

- UN Lifelong learning strategy
- ICT assisted curriculum
- e-learning
- constant survey of existing demand and shape of competences

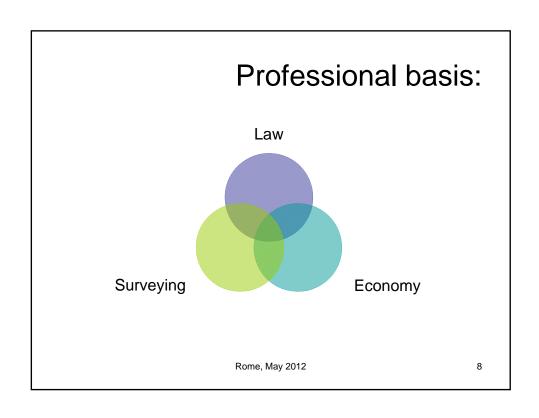
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# Existing profiles:



- cadastral engineer
  - law
  - economy
  - surveying
  - cartography

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### Academic content:

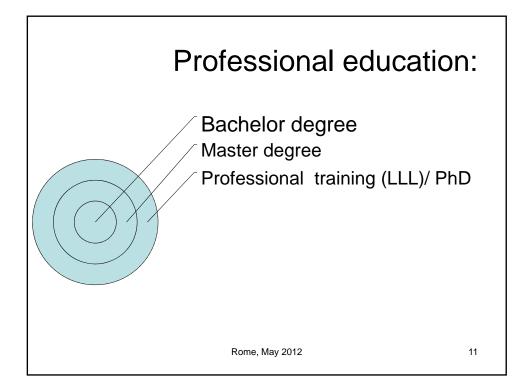


- Based on competences
- Practical placement
- Interactive education

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# Practice Quality assurance Education Rome, May 2012 10



# Follow up:

 Development and tuning of the new academic profile:

Real estate administration

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# Operational capacity:

- Integration with EU and UN academic programmes
- Interaction with state authorities
- Capacity building of professional community

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Thank You for Your attention