

Country Report The Netherlands

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> kadaster feitelijk verrassend

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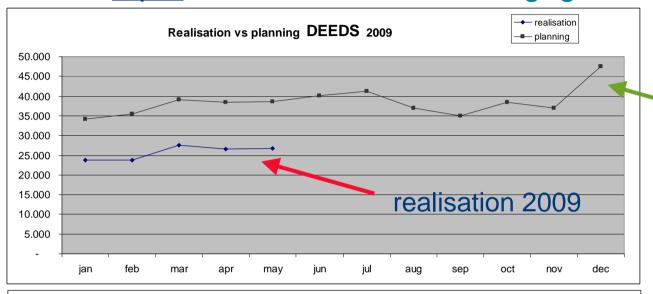


Economic crisis in The Netherlands

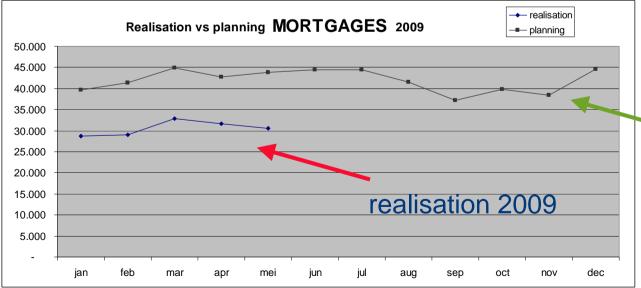
- April 2009: 4,6% of total labour force (in April 2008: 4,2%) unemployed, growth expected
- Real estate market: only 6 months of work in entire country = the lowest construction stock since November 1994
 Coming 2 years a loss of 50.000 jobs in construction industry is expected
- Dun & Bradstreet: increasing bankruptcy:
 - 2008 : 4200 companies
 - 1st half 2009: 4150 ,, (finance, real estate, construction)
- Real estate market: # of private house sales in 2009 = 30-35% less



Effects Input: trend # of deeds / mortgage documents



planning 2009



planning 2009

Profit and Loss Account ytd May 2009

Realisation ytd May Planning ytd May

Total operating income : € 90,5 million € 111,3 million

Total operating expenditure: € 100,6 million
 € 105,5 million

Operating result : € -/- 10,1 million € 5,8 million

Interest expenses : € -/- 0,7 million € -/- 0,4 million

Result : € -/- 10,8 million € 5,4 million



Response – Long Term: Improving Efficiency according to strategy 2005

- ICT Costs show market conformity (60 mln Euro/annl) achieved
- Renewal and reduction of complexity of ICT ongoing
- Number of staff: continuous reduction (2004: 2216, aim 2010: 1695)
- Number of offices from 15 to 8, surveyors: home and field office

And:

- More tasks, no delay, keeping ambitions
- Customer Survey: positive
- Assessment Committee: positive
- ISO 9000:2002 Certificate

Response Short Term: Cost Reduction

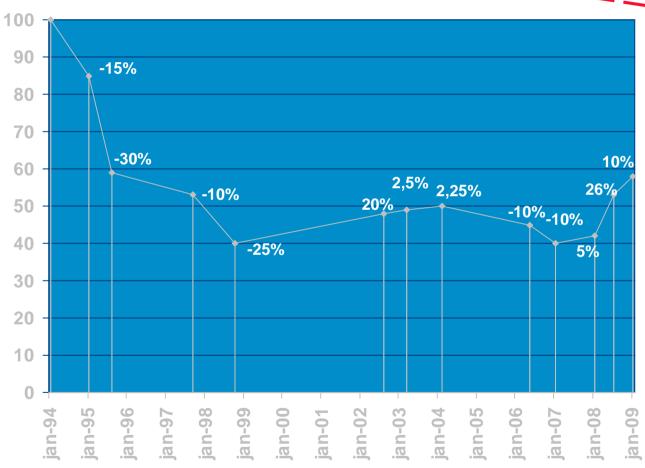
- vacancy and hire stop
- critical review of all non structurallabour-contracts
- less beneficial labour conditions Kadaster employees
- diminishing senior staff benefits
- less sick leave
- no paid lunches
- less travel
- more keen purchase policy
- quick completion of work that was paid in advance (such as subdivision surveys)
- less m2 office space per employee
- concentration of certain distributed departments, e.g. customer care centres
- optimalisation of work processes
- more outsourcing of management and maintenance of ICT systems

Response – under discussion

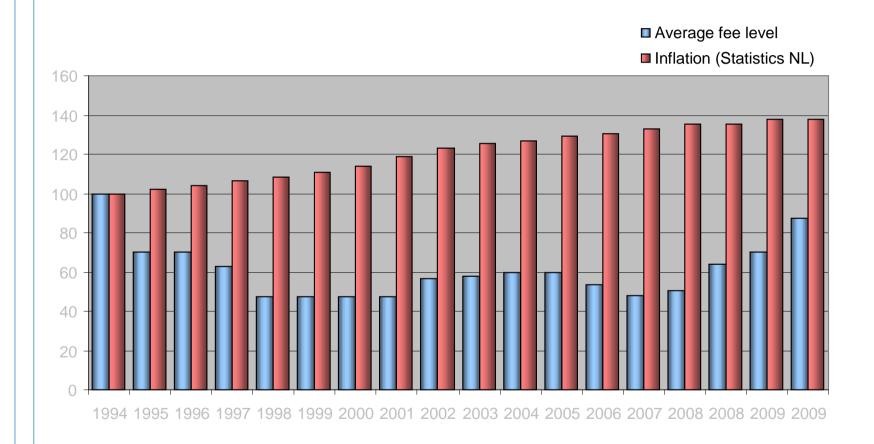
- The Cadastral Agency successfully applied fo a credit facility of the Ministry of Finance (60 mln €, the expectation is that we don't need to use this credit completely)
- 'System-Error' for fee financed agencies, discussion in Parliament - 'what happens when the situation is so bad that only ten transactions take place in a year, will we face an increase of fees of millions of %?' (2 July 2009)
- Re-consideration will most likely focus on:
 - the participation of the government in the funding, instead of being 100% dependent on fees and
 - the level of the cyclical part of the equity.
 - Improvement of the cost-flexibility

Development of users' fees [1 August 2009: + 25%]





Development users' fees, inflation included





To use or support new technologies

- Contribute to location awareness: support location based services by promoting mapping
- Location awareness will grow (despite) of crisis
- Mapping (use) is not affected by crisis anyway

Cooperation private industry

- Innovation new products
- Cooperation with market

Products & Services

- 3D Cadastre
- Access through Internet
- Electronic Lodging of Notarial Deeds (95%)
- e-Government
- Market Statistics
- Mortgage Statistics
- Report of Market Shares of Notaries
- Watchdog Notaries
- Land- and Real Estate Price Monitors (with third parties)

Products and Services

- Appraisals (with other data sources), Kadaster delivers info on transactions, prices, physical descriptions etc
- SMS service
- Purchase price hotline
- Standard House Report
- Price Development: montly detailled report
- LBS (experimental): PDA, computer localises automatically, user can point parcel on cadastral map and click for more info
- Cyclomedia + Arial Imagery + Cadastral Map (under development) – better visualisation of cadastral data for citizens and professionals

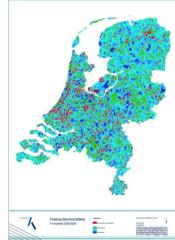
Products and Services

 Public Safety and Security Portals: when disasters occur (flooding, explosions, terrorism) location referenced informatiom about real estate, addresses, ownership, coordinates etc are very relevant

Education: 'do you know your own village?', 'Land consolidation

game', 'Topogame'

- Price Monitors
- Land Position Reports (for implementation of spatial plans (private, government land)
- Land Mobility Report (nature of transactions)



Products and Services

- Subsurface infrastructure: about 1,75 million kilometers of underground cables and pipelines have been laid all over the country. It is estimated that annually 40,000 accidents cause a damage of 140-175 million €. In 2004 the government decided that - because of the importance for the national economyinformation-exchange must be executed as a public task
- Public Rights on Land
- Key Register
- National Geo-Portal
- ACN
- Preliminary Boundaries

Conclusions

- Mapping is an useful assisting tool for:
 - visualising economic turbulence
 - analysing its details
 - supporting policy and operational decisions on it
- Mapping is already a booming market / navigation