	Result 2011 €	Budget 2012 €	Result 2012 €	Notes	
REGULAR INCOME	E	e	e		
Subscriptions					
Member associations	292.657	302.000	309.305		
Affiliate members	24.523	24.000	26.980		
Corporate members	92.091	91.000	85.815		
Academic members	18.312	20.000	19.780		
Less bad debts	25.752	15.000	19.519	1	
Less change in provision for doubtful debts	401.831	422.000	39.063 383.298	2	
Financial income	7.274	5.000	7.631		
Less banking costs	875	1.250	1.177		
Advertising income	501	-	-		
Events - fees charged for services	61.700	60.000	52.017	3	
Total regular income	470.431	485.750	441.769		
REGULAR EXPENDITURE					
Administration					
Office costs	164.317	173.500	165.636	4	The office provides
Outsourced office costs	31.148	42.000	41.575	5	Member services
	195.465	215.500	207.211		Commission services Communication
Marketing and publications	11.804	20.000	17.714	6	Event management
Council and executive management	162.388	194.500	161.061	7	The Council provides Promotion of the profession
Commission support					Executive management
Regular grants	30.060	30.000	30.002		Member support
Regular grants - Young Surveyors Network	3.009	3.000	3.000		Event development
	33.069	33.000	33.002		,
Total regular expenditure	402.726	463.000	418.988		
Surplus/deficit of regular income					
over regular expenditure	67.705	22.750	22.781		
PROJECTS					
Events - funds received by FIG					
Congress/Working Week	29.720	30.000	20.000	3	
Regional Conference Other events and projects	-	10.000	-	8	
Other events and projects	29.720	40.000	20.000		
Development spend					
Task Force support	8.018	12.000	9.370	9	
IT and web - developmental activity	5.000	5.000	3.570	10	
Support for poor Member Associations	100	2.000		9	
Specific grants for commissions	4.287	7.500	3,490	9	
.,	17.405	26.500	12.860		
RESULT					
Overall surplus/deficit in the year - normal activities	80.020	36.250	29.921		
Reserves	463.052		492.973		
Events reserve	25.000		25.000	11	
General reserve	438.052		467.973		
General reserve as a % of regular annual expenditure	109%		112%	12	

- 1 This reflects the clearing of a backlog of expulsions in 2011

- 1 This reflects the clearing of a backlog of expulsions in 2011
 2 Provision for following year expulsions introduced in line with strong auditor suggestion and for prudent accounting
 3 Costs of the Working Week were higher than budgeted
 4 Office costs includes salaries, postage/mail, telecomms, copying, office supplies and equipment, and miscellaneous
 Costs were held steady in 2012 due to careful cost controls
 5 Outsourced office costs includes auditing, accounting and IT costs. Additional money was spent on website maintenance in 2012
 6 Marketing and publications includes printing, promotions, Annual Review
 Additional publications in 2012 compared with 2011
 7 Council and executive management includes costs of the Council and the Director, all travels funded by FIG, and all meeting costs
 Travel costs were very carefully controlled in 2012, and meeting costs were reduced as all council meetings took place during FIG events
 8 Uruguay income was taken as a fee for organising the technical programme and overall project management, with event risk passing to the local organisers
 9 All requests were met
 10 Because of work loads in the Office, some planned work was deferred until 2013
 11 This reserve has been introduced because of the additional risks for FIG in taking greater management control of events, particularly in the current financial climate
 12 Note that this percentage does not match that in the budget sheets, because the reserve in the budget sheets is divided by the average of annual expenditure over a 4-year period